

Financial Statements March 31, 2013

Together with Independent Auditor's Report

Paul Sofio, CPA, CA Associé

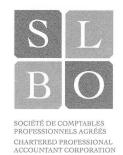
Raymond Ouellet, CPA, CA Associé

Martin Bohémier, CPA, CMA Associé

Suzie Deschamps, CPA, CGA, MBA, PMP

Nathalie Duquette, CPA, CGA

Denis Gendron, Ph. D., CPA, CA Associé universitaire



#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of DISPENSAIRE DIÉTÉTIQUE DE MONTRÉAL/MONTREAL DIET DISPENSARY,

We have audited the accompanying financial statements of **DISPENSAIRE DIÉTÉTIQUE DE MONTRÉAL/ MONTREAL DIET DISPENSARY**, which comprise the balance sheets of the general fund and the capital assets fund and the combined balance sheet as at March 31, 2013 and the combined statement of earnings and the statement of net assets of the general and capital assets funds for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Paul Sofio, CPA, CA Associé

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### INDEPENDENT AUDITORS' REPORT (Continued)

#### Basis for Qualified Opinion

Like many charitable organizations, the Organization derives revenue from donations for which the completeness is not susceptible of satisfactory audit procedures. Accordingly, our audit of these revenues was limited to tracing the recorded revenues to bank deposits. Consequently, we were unable to determine whether any adjustments were necessary in respect to donations, deficiency of revenues over expenses, current assets and net assets.

#### Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of **DISPENSAIRE DIÉTÉTIQUE DE MONTRÉAL/MONTREAL DIET DISPENSARY** as at March 31, 2013 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### Comparative Information

Without modifying our opinion, we draw attention to Note 2 to the financial statements which describes that Organization **DISPENSAIRE DIÉTÉTIQUE DE MONTRÉAL/MONTREAL DIET DISPENSARY** adopted Canadian accounting standards for not-for-profit organizations on April 1, 2012 with a transition date of April 1, 2011. These standards were applied retrospectively by management to the comparative information in these financial statements, including the balance sheets as at March 31, 2012 and April 1, 2011, and the combined statement of earnings, the statement of changes in net assets and cash flows for the year ended March 31, 2012 and related disclosures. We were not engaged to report on the restated comparative information, and as such, it is unaudited.

SLBO comptables professionnels agrées inc.

Montreal, June 3, 2013

<sup>1</sup>CPA auditor, CGA - permit no. A 130728

| BALANCE SHEET - GENERAL FUND As at        | March 31,<br>2013 | March 31,<br>2012 | April 1,<br>2011   |
|---|-------------------|-------------------|--|
|   | \$                | \$                | \$   |
| ASSETS                                    |                   |                   |  |
| CURRENT ASSETS                            |                   |                   |  |
| Cash                                      | 890,272           | 1,116,554         | 579,061  |
| Investments (Note 4)                      | 100,000           | -                 | 611,670  |
| Accounts receivable                       | 12,565            | 16,400            | 11,126   |
| Prepaid expenses and inventories          | 7,611             | 11,359            | 53,421   |
|   | 1,010,448         | 1,144,313         | 1,255,278  |
| INVESTMENTS (Note 4)                      | 141,433           | 21,433            | _  |
|   | 1,151,881         | 1,165,746         | 1,255,278  |
| LIABILITIES                               |                   |                   |  |
| CURRENT LIABILITIES                       |                   |                   |  |
| Accounts payable (Note 6)                 | 233,630           | 198,933           | 128,073  |
| Deferred contributions (Note 7)           | 189,426           | 69,461            | 19,723   |
|   | 423,056           | 268,394           | 147,796  |
| NET ASSETS                                |                   |                   | andre un california a montre e cale antica de la cale antica de la cale antica de la cale antica de la cale an |
| Restricted for research purposes (Note 9) | 68,399            | 68,399            | 68,399   |
| Unrestricted                              | 660,426           | 828,953           | 1,039,083  |
|   | 728,825           | 897,352           | 1,107,482  |
|   | 1,151,881         | 1,165,746         | 1,255,278  |

Approved on behalf of the Board:

The accompanying notes are an integral part of these financial statements.

## COMBINED EARNINGS

For the year ended March 31

|   | Nutritional Counselling<br>and group activities |                    | Special projects |          |                    | Total              |
|---|---|--------------------|------------------|----------|--------------------|--------------------|
|   | 2013  | 2012               | 2013             | 2012     | 2013               | 2012               |
|   | \$  | \$                 | \$               | \$       | \$                 | \$                 |
| INCOME  |   |                    |                  |          |                    |                    |
| Centraide The J.W. McConnell Family                           | 455,495   | 455,495            | -                | -        | 455,495            | 455,495            |
| Foundation  | -   |                    | 150,034          | 15,539   | 150,034            | 15,539             |
| Donations   | 150,643   | 188,559            | 40.040           | - 04.004 | 150,643            | 188,559            |
| Grants - provincial government<br>Grants - federal government | 376,669<br>182,781                              | 368,662<br>180,000 | 10,843<br>95,395 | 34,881   | 387,512            | 403,543            |
| Grants - Tederal government Grants - City of Montreal         | 20,000  | 20,000             | 95,395           | 95,395   | 278,176<br>20,000  | 275,395<br>20,000  |
| Grants - Emploi-Québec  | 8,594   | 8,923              | -                | -        | 8,594              | 8,923              |
|   | 4 404 400                                       | 4 004 000          | 050.030          | 445.045  |                    |                    |
| Calc of publications and parties                              | 1,194,182                                       | 1,221,639          | 256,272          | 145,815  | 1,450,454          | 1,367,454          |
| Sale of publications and services Interest                    | 7,210<br>13,649                                 | 7,301<br>23,196    | -                | -        | 7,210<br>13,649    | 7,301              |
| Fund raising events   | 13,049  | 23,190             | 9,270            | 11,791   | 9,270              | 23,196<br>11,791   |
| Emergency relief  | -   | -                  | 300              | 490      | 300                | 490                |
|   | 1,215,041                                       | 1,252,136          | 265,842          | 158,096  | 1,480,883          | 1,410,232          |
|   | 1,210,041                                       | 1,202,100          | 203,042          | 130,030  | 1,400,003          | 1,410,232          |
| EXPENDITURES  |   |                    |                  |          |                    |                    |
| Food supplies   | 268,066   | 272,984            | -                | -9       | 268,066            | 272,984            |
| Insurance   | 10,377  | 9,639              | -                | 4.075    | 10,377             | 9,639              |
| Emergency relief Salaries, vacations and fringe benefits      | 982,791   | 1 007 540          | 631              | 1,075    | 631                | 1,075              |
| Electricity and heating                                       | 8,633   | 1,087,549<br>9,412 | 187,472          | 138,955  | 1,170,263<br>8,633 | 1,226,504<br>9,412 |
| Service contracts   | 0,033   | 5,412              | 34,933           | 4,300    | 34,933             | 4,300              |
| Repairs and maintenance - office                              | 21,603  | 18,364             | -                | -1,000   | 21,603             | 18,364             |
| Office supplies   | 12,041  | 16,455             | 4,871            | 1,439    | 16,912             | 17,894             |
| Travelling and others   | 21,685  | 20,792             | -                | 453      | 21,685             | 21,245             |
| Training  | 332   | 195                | -                | -        | 332                | 195                |
| Fundraising event-related fees                                | -   | -                  | 5,651            | 2,006    | 5,651              | 2,006              |
| Professional fees   | 15,762  | 24,034             | -                | _        | 15,762             | 24,034             |
| Taxes and permits   | 7,339   | 5,638              | -                | _        | 7,339              | 5,638              |
| Telecommunications  | 6,227   | 6,404              | 1,929            | 668      | 8,156              | 7,072              |
| Amortization - capital assets                                 | 2,821   | 2,975              | -                | -        | 2,821              | 2,975              |
|   | 1,357,677                                       | 1,474,441          | 235,487          | 148,896  | 1,593,164          | 1,623,337          |
| EXCESS (DEFICIENCY) OF INCOME                                 |   |                    |                  |          |                    |                    |
| OVER EXPENDITURES   | (142,636)                                       | (222,305)          | 30,355           | 9,200    | (112,281)          | (213,105)          |

## STATEMENT OF CHANGES IN NET ASSETS - GENERAL FUND

For the year ended March 31

|   | Nutritional Counselling and group activities |           | Specia   | ıl projects |           | Total     |  |
|---|--|-----------|----------|-------------|-----------|-----------|--|
|   | 2013   | 2012      | 2013     | 2012        | 2013      | 2012      |  |
|   | \$   | \$        | \$       | \$          | \$        | \$        |  |
| BALANCE, beginning of year                      | 355,577                                      | 574,907   | 541,775  | 532,575     | 897,352   | 1,107,482 |  |
| Excess (deficiency) of income over expenditures | (142,636)                                    | (222,305) | 30,355   | 9,200       | (112,281) | (213,105) |  |
| Investment in capital assets                    | -  | _         | (29,067) | -           | (29,067)  | -         |  |
| Expenses attributable to capital asset fund     | 2,821  | 2,975     |          | -           | 2,821     | 2,975     |  |
| Transfer to capital assets fund                 |  |           | (30,000) | -           | (30,000)  | =         |  |
| BALANCE, end of year                            | 215,762                                      | 355,577   | 513,063  | 541,775     | 728,825   | 897,352   |  |
|   |  |           |          |             |           | Total     |  |
|   |  |           |          | _           | 2013      | 2012      |  |
|   |  |           |          |             | \$        | \$        |  |
|   |  |           |          |             |           |           |  |
| RESTRICTED NET ASSETS, for research             | ch purposes (No                              | te 9)     |          |             | 68,399    | 68,399    |  |
| UNRESTRICTED NET ASSETS                         |  |           |          |             | 660,426   | 828,953   |  |
|   |  |           |          |             | 728,825   | 897,352   |  |

| BALANCE SHEET - CAPITAL ASSETS FUND As at  | March 31,<br>2013  | March 31,<br>2012 | April 1,<br>2011  |
|--|--------------------|-------------------|-------------------|
|  | \$                 | \$                | \$                |
| ASSETS   |                    |                   |                   |
| CURRENT ASSETS Investments (Note 4)  | -                  | -                 | 75,114            |
| INVESTMENTS (Note 4)   | 108,567            | 78,567            | -                 |
| CAPITAL ASSETS (Note 5)  | 160,198            | 133,952           | 136,927           |
|  | 268,765            | 212,519           | 212,041           |
| NET ASSETS   |                    |                   |                   |
| Invested in capital assets Restricted for purchase and maintenance of capital assets | 160,198<br>108,567 | 133,952<br>78,567 | 136,927<br>75,114 |
|  | 268,765            | 212,519           | 212,041           |

Approyed on behalf of the Board:

## STATEMENT OF CHANGES IN NET ASSETS - CAPITAL ASSETS FUND

For the year ended March 31

|  |                                  | 2013  |                  |
|--|----------------------------------|---|------------------|
|  | Invested<br>in capital<br>assets | Restricted for purchase and maintenance of capital assets | Total            |
|  | \$                               | \$  | \$               |
| BALANCE, beginning of year   | 133,952                          | 78,567  | 212,519          |
| Amortization - capital assets  | (2,821)                          | -   | (2,821)          |
|  | 131,131                          | 78,567  | 209,698          |
| TRANSFER FROM GENERAL FUND : Transfer interfund - special projets    | -                                | 30,000  | 30,000           |
| Transfer interfund - acquisition of capital assets - special projets | 29,067                           |   | 29,067           |
|  | 29,067                           | 30,000  | 59,067           |
| BALANCE, end of year   | 160,198                          | 108,567   | 268,765          |
|  |                                  | 2012  |                  |
|  | Invested<br>in capital<br>assets | Restricted for purchase and maintenance of capital assets | Total            |
|  | \$                               | \$  | \$               |
| BALANCE, beginning of year   | 136,927                          | 75,114  | 212,041          |
| Interest<br>Amortization - capital assets                            | (2,975)                          | 3,453   | 3,453<br>(2,975) |
| BALANCE, end of year   | 133,952                          | 78,567  | 212,519          |

| COMBINED BALANCE SHEET As at  | March 31,<br>2013                       | March 31,<br>2012                      | April 1,<br>2011                         |
|---|---|--|--|
|   | \$                                      | \$                                     | \$                                       |
| ASSETS  |   |  |  |
| CURRENT ASSETS Cash Investments (Note 4)  | 890,272<br>100,000                      | 1,116,554                              | 579,061<br>686,784                       |
| Accounts receivable Prepaid expenses and inventories  | 12,565<br>7,611                         | 16,400<br>11,359                       | 11,126<br>53,421                         |
|   | 1,010,448                               | 1,144,313                              | 1,330,392                                |
| INVESTMENTS (Note 4)  | 250,000                                 | 100,000                                |  |
| CAPITAL ASSETS (Note 5)   | 160,198                                 | 133,952                                | 136,927                                  |
|   | 1,420,646                               | 1,378,265                              | 1,467,319                                |
| LIABILITIES   |   |  |  |
| CURRENT LIABILITIES Accounts payable (Note 6) Deferred contributions (Note 7)   | 233,630<br>189,426                      | 198,933<br>69,461                      | 128,073<br>19,723                        |
|   | 423,056                                 | 268,394                                | 147,796                                  |
| NET ASSETS  |   |  |  |
| Invested in capital assets Restricted for purchase and maintenance of capital assets Restricted for research purposes (Note 9) Unrestricted | 160,198<br>108,567<br>68,399<br>660,426 | 133,952<br>78,567<br>68,399<br>828,953 | 136,927<br>75,114<br>68,399<br>1,039,083 |
|   | 997,590                                 | 1,109,871                              | 1,319,523                                |
|   | 1,420,646                               | 1,378,265                              | 1,467,319                                |

Approved on behalf of the Board:

The accompanying notes are an integral part of these financial statements.

| CASH FLOW STATEMENT  |                       |                      |
|--|-----------------------|----------------------|
| For the year ended March 31  | 2013                  | 2012                 |
|  | \$                    | \$                   |
| OPERATING ACTIVITIES  Excess (deficiency) of income over expenditures Non-cash items:      | (112,281)             | (213,105)            |
| Amortization - capital assets  | 2,821                 | 2,975                |
| Net change in non-cash working capital items (note 8)                                      | (109,460)<br>162,245  | (210,130)<br>157,386 |
|  | 52,785                | (52,744)             |
| INVESTING ACTIVITIES  Cash from (acquisition of) investments Acquisition of capital assets | (250,000)<br>(29,067) | 590,237              |
|  | (279,067)             | 590,237              |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS   | (226,282)             | 537,493              |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR   | 1,116,554             | 579,061              |
| CASH AND CASH EQUIVALENTS, END OF YEAR   | 890,272               | 1,116,554            |

#### NOTES TO FINANCIAL STATEMENTS

March 31, 2013

#### 1. GOVERNING STATUTE AND NATURE OF ACTIVITIES

The Organization is incorporated under *Part III of the Québec Companies Act.* It is also registered as a non-for-profit Organization and it is therefore exempt from income taxes. Its objectives are to provide nutritional counselling services to underprivileged pregnant women.

#### 2. IMPACT OF THE CHANGE IN THE BASIS OF ACCOUNTING

These financial statements are the first financial statements prepared using Canadian accounting standards for not-for-profit organizations. First-time adoption of the Private sector did not have any impact on the Organization deficiency of income over expenditures for the year ended March 31, 2012 nor on its net assets at the date of the transition, i.e. April 1, 2011.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations and include the following significant accounting policies:

#### Use of estimates

The preparation of financial statements in accordance with Canadian generally accepted accounting principles requires that Management recorded use of estimates and assumtions which affect the amounts of the assets and liabilities, the presentation of assets and liabilities as at the date of the financial statements, as well as the presentation of revenues and expenses recorded during the year. The actual results may differ from those estimates and assumptions.

#### Revenue recognition of contribution and legacy

Contributions are accounted for using the deferral method. They are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Contributions are recognized as revenue in the year in which the related expenses are incurred.

## NOTES TO FINANCIAL STATEMENTS

March 31, 2013

### 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Contributed services

Services rendered by volunteers are not recognized in the financial statements because the fair value cannot be properly estimated.

#### Financial instruments

Measurement of financial instruments

The Organization measures its financial assets and liabilities at fair value, except for certain related party transactions which are measured either at the carrying amount or the exchange amount. They are subsequently measured at amortized cost.

#### Cash and cash equivalents

The Organization policy is to disclose bank balances under cash and cash equivalents, including bank overdrafts with balances that fluctuate frequently from being positive to overdrawn and term deposits with a maturity period of three months or less from the date of acquisition.

#### Inventories

Inventories are valued at the lower of cost and net realizable value, the cost being determined using the first in, first out method.

### Capital assets

Capital assets are accounted for at cost. Amortization is based on their expected useful life using the following declining balance methods and rates:

|                    | Rate |
|--------------------|------|
| Buildings          | 2.5% |
| Office furniture   | 20%  |
| Telephone system   | 20%  |
| Computer equipment | 30%  |

## NOTES TO FINANCIAL STATEMENTS

March 31, 2013

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Pension plan

The Organization contributes in a defined benefit multi employer plan. The benefits of the plan are capitalized in a pension fund for all its participants. The pension plan is accounted for as a defined contribution plan since sufficient information is not available for the plan.

#### 4. INVESTMENTS

|  | March 31,<br>2013             | March 31,<br>2012     | April 1,<br>2011  |
|--|-------------------------------|-----------------------|-------------------|
|  | \$                            | \$                    | \$                |
| Canadian bonds (maturing in November 2013 and December 2014, at rate of 1.86% and 2.00%)                 | 350,000                       | 100,000               | 686,784           |
| Presentation: Investments maturing in the next period General fund Capital assets fund                   | 100,000                       | -<br>-                | 611,670<br>75,114 |
| Long-term investments  Long-term investments - General fund  Long-term investments - Capital assets fund | 100,000<br>141,433<br>108,567 | -<br>21,433<br>78,567 | 686,784<br>-<br>- |
|  | 250,000                       | 100,000               | -                 |
|  | 350,000                       | 100,000               | 686,784           |

## NOTES TO FINANCIAL STATEMENTS

March 31, 2013

## 5. CAPITAL ASSETS

|  | Cost  | Accumulated<br>Amortization | Net Book<br>Value<br>March 31,<br>2013        | Net Book<br>Value<br>March 31,<br>2012 | Net Book<br>Value<br>April 1,<br>2011 |
|--|---|-----------------------------|---|--|---------------------------------------|
|  | \$  | \$                          | \$  | \$                                     | \$                                    |
| Lands Buildings Office furniture Telephone system Computer equipment | 52,222<br>138,295<br>19,074<br>13,542<br>15,525 | 62,324<br>16,136<br>-       | 52,222<br>75,971<br>2,938<br>13,542<br>15,525 | 52,222<br>77,920<br>3,671<br>-<br>139  | 52,222<br>79,917<br>4,590<br>-<br>198 |
|  | 238,658   | 78,460                      | 160,198                                       | 133,952                                | 136,927                               |
| ACCOUNTS PAYABLE   |   |                             | March 31.                                     | March 31                               | Anril 1                               |

## 6.

| , a do divide i , i i i i i i i i i i i i i i i i i | March 31, | March 31, | April 1, |
|---|-----------|-----------|----------|
|   | 2013      | 2012      | 2011     |
|   | \$        | \$        | \$       |
| Suppliers   | 121,177   | 89,700    | 15,139   |
| Vacations   | 112,453   | 109,233   | 112,934  |
|   | 233,630   | 198,933   | 128,073  |

## NOTES TO FINANCIAL STATEMENTS

March 31, 2013

#### 7. DEFERRED CONTRIBUTIONS

|   | Nutritional<br>Counselling<br>and group<br>activities | Special<br>projects | Total<br>2013 | Total<br>2012 | Total<br>2011 |
|---|---|---------------------|---------------|---------------|---------------|
|   | \$  | \$                  | \$            | \$            | \$            |
| Balance, beginning of year Reallocation between | -   | 69,461              | 69,461        | 19,723        | 378,635       |
| activities Amount received during               | 9,029   | (9,029)             | -             | -             | -             |
| the year  | 1,185,153   | 385,266             | 1,570,419     | 1,417,192     | 1,480,831     |
| Amount recognized as                            | 1,194,182   | 445,698             | 1,639,880     | 1,436,915     | 1,859,466     |
| revenue in the year                             | 1,194,182   | 256,272             | 1,450,454     | 1,367,454     | 1,839,743     |
| Balance, end of year                            | -   | 189,426             | 189,426       | 69,461        | 19,723        |

#### 8. NET CHANGE IN NON-CASH WORKING CAPITAL ITEMS

|  | March 31,<br>2013                   | March 31,<br>2012                     |
|--|-------------------------------------|---------------------------------------|
|  | \$                                  | \$                                    |
| Accounts receivable Prepaid expenses and inventories Accounts payable Deferred contributions | 3,835<br>3,748<br>34,697<br>119,965 | (5,274)<br>42,062<br>70,860<br>49,738 |
|  | 162,245                             | 157,386                               |

## 9. INTERNALLY RESTRICTED NET ASSET

During prior years, the board of directors has allocated \$68,399 from net assets of the general fund to research. The Organization cannot use these internally restricted amounts without prior approval by the board of directors.

### NOTES TO FINANCIAL STATEMENTS

March 31, 2013

### 10. TRANSFER OF FUND

During the year, the board of directors has allocated \$30,000 from the special projects fund to the capital assets fund.

## 11. PENSION PLAN

The employer's contribution made for the year ended March 31st, 2013 is \$168,050 (2012 - \$156,923) which includes an amount of \$91 446 (2012 - \$77 362) as repayment of the liability. Based on the actuarial valuation performed as at December 31st, 2012, there is an unfunded liability with respect to the plan from which the Organization's part cannot be assessed, as described in Note 3. Monthly payments of \$10,408 (2012 - \$7,958) are required as additional contributions to repay the plan's unfunded liability.

#### 12. FINANCIAL INSTRUMENTS

#### Interest rate risk

The Organization has interest rate risk related to its fixed-rate interest financial instruments. These instruments expose the Organization to a fair value risk.

## 13. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform with the presentation used in the current year.