DISPENSAIRE DIÉTÉTIQUE DE MONTRÉAL/ MONTREAL DIET DISPENSARY FINANCIAL STATEMENTS MARCH 31, 2016

DISPENSAIRE DIÉTÉTIQUE DE MONTRÉAL/ MONTREAL DIET DISPENSARY

FINANCIAL STATEMENTS

MARCH 31, 2016

SUMMARY

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To the Boards of Directors and Members of Dispensaire diététique de Montréal/Montreal Diet Dispensary

I have audited the accompanying financial statements of Dispensaire diététique de Montréal/Montreal Diet Dispensary, which comprise the statement of financial position as at March 31, 2016, and the statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Canadian generally accepted auditing standards. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.



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Opinion

In my opinion, the financial statements present fairly, in all material respects, the financial position of Dispensaire diététique de Montréal/Montreal Diet Dispensary as at March 31, 2016, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

toule CPA INC.

Montreal, Canada June 6, 2016

¹ CPA auditor, CA, public accountancy permit No. A111691



DISPENSAIRE DIÉTÉTIQUE DE MONTRÉAL/MONTREAL DIET DISPENSARY Statement of Operations

Year ended March 31, 2016 Page 3

| | | |
|--|-----------------|-----------------|
| | 2016 | 2015 |
| Revenues | | |
| Contributions - (Schedule A) | \$ 1,189,067 | \$ 1,241,411 |
| Self-generated revenues | | |
| Donations | 154,395 | 191,368 |
| Fundraising events | 93,184 | 54,272 |
| Sale of publication and services | 6,696 | 13,991 |
| Interest | 9,361 | 15,271 |
| Recovery of charges related to dietary intakes | 60,322 | · • |
| | 323,958 | 274,902 |
| | 1,513,025 | 1,516,313 |
| Expénses | | |
| Amortization - capital assets | 7,463 | 9,443 |
| Dietary intakes | 133,191 | 158,510 |
| Emergency relief | 244 | 200 |
| Insurance | 10,919 | 11,258 |
| Electricity and heating | 9,014 | 10,963 |
| Communications and website | 5,466 | 1,626 |
| Membership dues | 24,336 | 44,798 |
| Repairs and maintenance | 21,384 | 23,158 |
| Office supplies | 6,590 | 7,233 |
| Bank charges | 2,186 | 1,337 |
| Travelling and representation expenses | 5,359 | 9,207 |
| Training | 2,930 | 7,086 |
| Fundraising event - related fees | 17,572 | 17,884 |
| Supplies for activities | 18,311 | 1,954 |
| Salaries and fringe benefits | 974,867 | 989,643 |
| Computer services | 9,880 | 26,832 |
| Professional fees | 120,010 | 116,575 |
| Taxes and permits | 8,751 | 8,103 |
| Telecommunications | 8,757 | 6,157 |
| | 1,387,230 | 1,451,967 |
| Excess of revenues over expenses before other | | |
| expenses | 125,795 | 64,346 |
| Expenses assumed by the net assets subject to internal restriction | | |
| Website - (Note 10) | 17,005 | = |
| Initiative related to the strategic plan - (Note 10) | 16,890 | _ |
| | 33,895 | *** |
| Excess of revenues over expenses | \$ 91,900 | \$ 64,346 |
| | | |

The accompanying notes and additional information are an integral part of these financial statements.

DISPENSAIRE DIÉTÉTIQUE DE MONTRÉAL/MONTREAL DIET DISPENSARY Changes in Net Assets Year ended March 31, 2016

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| | Res | Restricted for special | Re | _च | Restrant pur main of | Restricted for purchase and maintenance of capital | i i | # 7 | | • | | 2016 | | 2015 Total |
|--------------------------------------|----------------|---------------------------|---------------|----------------------|----------------------|--|---------------|---------|---|-----------|---|---|-------------|---------------|
| Balance, beginning of year | €9 | projets | t∂ | purpose 68,399 \$ | ₩ | assets 109,140 \$ | 15 | 147,875 | ₩ | 662,475 | ₩ | 147,875 \$ 662,475 \$ 987,889 \$ 923,543 | ` <u>"</u> | 923,543 |
| Excess of revenues over expenses | | (33,895) | | ı | | 2,211 | | (7,463) | | 131,047 | | 91,900 | | 64,346 |
| Internal restrictions - (Note 10) | | 129,729 | | (68,399) | | 45,145 | | l. | | (106,475) | | L . | | ŧ |
| Balance, end of year | 6/3 | 95,834 \$ | €\$ | | €9 | 156,496 | ₩ | 140,412 | ↔ | 687,047 | ₩ | 156,496 \$ 140,412 \$ 687,047 \$ 1,079,789 \$ 987,889 | - | 987,889 |

DISPENSAIRE DIÉTÉTIQUE DE MONTRÉAL/MONTREAL DIET DISPENSARY

Statement of Financial Position

March 31, 2016 Page 5

| | 2016 | 2015 |
|--|--|--|
| Assets | | |
| Current Cash Short-term investments - (Note 4) Accounts receivable - (Note 5) Inventory Prepaid expenses | \$ 152,421 825,519 14,738 32,699 53,719 | \$ 798,665 150,000 17,423 49,544 10,034 |
| | 1,079,096 | 1,025,666 |
| Capital assets - (Note 6) | 140,412 | 147,875 |
| | \$ 1,219,508 | \$ 1,173,541 |
| Liabilities | | |
| Current Accounts payable - (Note 7) Deferred contributions - (Note 8) Deferred revenues | \$ 105,985 30,984 2,750 | \$ 167,679 11,723 6,250 |
| | 139,719 | 185,652 |
| Net assets | | |
| Restricted for special projects - (Note 10) Restricted for research purposes - (Note 10) | 95,834 | - 68,399 |
| Restricted for purchase and maintenance of capital assets - (Note 10) | 156,496 | 109,140 |
| Invested in capital assets | 140,412 | 147,875 |
| Unrestricted | 687,047 | 662,475 |
| | 1,079,789 | 987,889 |
| | \$ 1,219,508 | \$ 1,173,541 |

ON BEHALF OF THE BOARD:

Director

., Director

The accompanying notes are an integral part of these financial statements.

DISPENSAIRE DIÉTÉTIQUE DE MONTRÉAL/MONTREAL DIET DISPENSARY

Statement of Cash Flows Year ended March 31, 2016

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| | | | 1 agc O |
|---|-------|----------------------|--------------------|
| | | 2016 | 2015 |
| Operating activities | | | |
| Excess of revenues over expenses | \$ | 91,900 | \$ 64,346 |
| Non-cash item: Amortization of capital assets | | 7,463 | 9,443 |
| 133102 abactor of outstar added | | | - |
| | | 99,363 | 73,789 |
| Net change in non-cash items related to operating activities - (Note 9) | man . | (70,088) | (78,342) |
| | | 29,275 | (4,553) |
| Investing activities | | | |
| Investment acquisition Cash receipts from investments Acquisition of capital assets | | (825,519) 150,000 | 250,000 (3,980) |
| | | (675,519) | 246,020 |
| Increase (decrease) in cash and cash equivalents | | (646,244) | 241,467 |
| Cash and cash equivalents, beginning of year | | 798,665 | 557,198 |
| Cash and cash equivalents, end of year | \$ | 152,421 | \$ 798,665 |

Cash and cash equivalents consist of cash.

1. Status and nature of activities

The Organization was incorporated under Part III of the Québec Companies Act as a not-for-profit organisation and is a registered charity under the income Tax Act. Its mission is to offer nutritional and social support to pregnant women in need to help them to give birth to, and raise, babies in good health.

2. Changes in accounting policies

During the year, the organization has chosen to change the method of presentation of financial statements. Its financial statements are now presented using the deferral method without fund accounting. Previously, they were prepared according to the deferral method with fund accounting which included a General Fund and Capital Assets Funds. This change had no effect on the balance of assets, liabilities and net assets.

3. Significant accounting policies

The Organization applies the Canadian accounting standards for not-for-profit organizations in Part III of the CPA Canada Handbook – Accounting.

Use of estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and the reported amounts of revenues and expenses for the periods covered. The main estimate relate to the useful life of capital assets subject to amortization.

Revenue recognition

Contributions

The Organization follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when they are received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Investment income

Unrestricted investment income is recognized as revenue when earned.

Other income

Other income is recognized when there is a persuasive evidence resulting from an agreement that goods have been delivered and received by the customer, that prices are fixed of determinable, and that ultimate collection is reasonably assured.

3. Significant accounting policies - (continued)

Contributed services

Volunteers contribute numerous hours each year to the organization to help it carry out is service delivery activities. Due to the difficulty of determining their fair value, these contributed services are not recognized in the financial statements.

Pension plan

The organization participates in a contributory multi-employer defined benefit plan. Payments made to the plan are charged to expenses annually. Accounting for defined contribution plans is applied to the presentation of the financial information presented in the financial statements of the organization.

Inventory

Inventory includes milk coupons and vitamins which are distributed for free and is found at the lower of cost and replacement value. Cost is determined using the first-in first-out method

Capital assets

Capital assets are accounted for at cost. Amortization is calculated on their estimated useful life using the declining balance method at the following rates:

| | Periods |
|--------------------|---------|
| Land | |
| Building | 2.5% |
| Office equipment | 20% |
| Telephone system | 20% |
| Computer equipment | 30% |

Cash and cash equivalents

The Organization's policy is to present bank balances under cash and cash equivalents, including bank overdrafts when bank balances fluctuate frequently from being positive to overdrawn, and term deposits with a maturity period of three months or less from the date of acquisition.

Financial instruments

Measurement of financial instruments

The Organization initially measures its financial assets and financial liabilities at fair value, except for certain related party transactions that are measured at the carrying amount or exchange amount, as appropriate.

The Organization subsequently measures all its financial assets and financial liabilities at cost or amortized cost.

3. Significant accounting policies - (continued)

Financial instruments - (continued)

Financial assets measured at amortized cost include cash, grants and accounts receivable and canadian bonds.

Financial liabilities measured at amortized cost include accounts payable.

Financial assets measured at fair value include mutual fund.

4. Short-term investments

| | 2016 | 2015 |
|---|---------------|---------------|
| Mutual fund (Cost: 595 519 \$) | \$ 595,519 | \$ - |
| Canadian bonds, maturing in December 2016 and January 2017 (November 2015 in 2015), at rates varying between 1.50% to 1.71% (1.85 % to 1.95 % | | |
| in 2015) | 230,000 | 150,000 |
| | \$ 825,519 | \$ 150,000 |

5. Accounts receivable

| | 2016 | 2015 |
|------------------------|--------------|--------------|
| Grants receivable | \$ 5,000 | \$ 5,000 |
| Accounts receivable | 3,056 | 6,848 |
| Sales taxes receivable | 6,682 | 5,575 |
| | \$ 14,738 | \$ 17,423 |

6. Capital assets

| | | | 2016 | | 2015 |
|--------------------|---------------|----|------------------------|---------------|---------------|
| | Cost | | umulated ortization | Net value | Net value |
| | Cost | am | OI CIZACION | varue | value |
| Land | \$ 52,222 | \$ | - | \$ 52,222 | \$ 52,222 |
| Building | 138,295 | | 67,881 | 70,414 | 72,220 |
| Office equipment | 23,055 | | 19,003 | 4,052 | 5,064 |
| Telephone system | 13,542 | | 6,609 | 6,933 | 8,667 |
| Computer equipment | 19,046 | | 12,255 | 6,791 | 9,702 |
| | \$ 246,160 | \$ | 105,748 | \$ 140,412 | \$ 147,875 |

7. Accounts payable

| | 2016 | 2015 |
|------------------------|---------------|---------------|
| Accounts payable | \$ 18,654 | \$ 86,188 |
| Vacations | 60,087 | 58,640 |
| Government remittances | 27,244 | 22,851 |
| | \$ 105,985 | \$ 167,679 |

8. Deferred contributions

Deferred contributions represent unexpended grants externally restricted which are intended to cover the activities expenses related to the subsequent year. Changes in the deferred contributions balance are as follows:

| | 2016 | 2015 |
|---|--------------|--------------|
| | | |
| Balance, beginning of the year | \$ 11,723 | \$ 61,950 |
| Less: Amount recognized as revenue in the year | (11,723) | (61,950) |
| Plus: Amount received related to the following year | 30,984 | 11,723 |
| Balance, end of year | \$ 30,984 | \$ 11,723 |
| Summary | | |
| Public Health Agency of Canada - Fetal Alcohol Spectrum Disorder (FASD) | \$ 27,700 | \$ - |
| La Société de gestion du fonds pour le développement des jeunes enfants (Avenir d'enfants) | 2,500 | - |
| Mc Gill University - Master's project | 784 | - |
| J.W. McConnell Family Foundation | - | 7,050 |
| Peter McGill Community Council (Avenir d'enfants) | _ | 4,673 |
| | \$ 30,984 | \$ 11,723 |

9. Net change in non-cash items related to operating activities

| PRODUPNICAL CONTRACTOR | | 2016 | 2015 |
|--|-----------------|----------|----------------|
| Accounts receivable | \$ | 2,685 | \$ 9,528 |
| Inventory | | 16,845 | (49, 144) |
| Prepaid expenses | | (43,685) | 3,570 |
| Accounts payable | | (61,694) | 1,681 |
| Deferred contributions | | 19,261 | (50,227) |
| Deferred revenues | 100 - 100 - 100 | (3,500) | 6,250 |
| | \$ | (70,088) | \$ (78,342) |

10. Internal restrictions

Prevously, the board of directors has restricted for research purposes an amount of \$68,399. During the year, it was resolved to reallocate these funds and an additional amount of \$61,330 to special projects which, as at March 31, 2016, are as follows:

| | Balance, March 31, 2015 | | New allocations | | Uses | | Balance, March 31, 2016 | |
|--|-------------------------------|---|--------------------|---------|------|----------|-------------------------------|--------|
| Restricted assets | | | | | | | | |
| Website Initiative related to the | \$ | - | \$ | 21,830 | \$ | (17,005) | \$ | 4,825 |
| strategic plan | | - | | 107,899 | | (16,890) | | 91,009 |
| Septiment of the second se | \$ | | \$ | 129,729 | \$ | (33,895) | \$ | 95,834 |

The board of directors also resolved to transfer from unrestricted assets an amount of \$45,145 for the purchase and maintenance of capital assets. As a result, on March 31, 2016, the net assets restricted for the purchase and maintenance of capital assets amounted to \$156,496.

The organization may not use these internally restricted amounts for any other purpose without the approval of the board of directors.

11. Pension plan

The organization participates in a multi-employer contribury defined benefit plan which is administered by another agency. The benefits are capitalized in the pension fund for all participants of the pension plan. The employer's contribution paid is \$125,517 (\$130,528 in 2015). Since the inception of Bill 29 on private sector pension plans on January, 1st 2016, new funding rules are applicable. Going concern funding is now the single funding approach which will result in a decrease in employer's contributions. Based on the last actuarial valuation of the multi-employer pension plan performed on December 31, 2015, the pension plan has no capitalization deficit.

12. Non-monetary trasactions

During the year, the organization received, as an affiliated member of the OLO Foundation, credits for purchases of eggs and milk with a value of \$ 94,221 (\$ 79,834 in 2015). These transactions have been accounted for at the exchange value which is the amount of conterpart established and agreed between the parties.

13. Financial instruments

Risk and concentrations

The organization is exposed to various risks through its financial instruments, without being exposed to concentrations of risks. The following analysis provides a mesure of the organization's risk exposure as at March 31, 2016.

Liquidity risk

Liquidity risk is the risk that the Organization will encounter difficulty in meeting obligations associated with financial liabilities. The Organization is exposed to this risk mainly in respect of its accounts payable.

Credit risk

Credit risk is the risk that one party to a financial asset will cause a financial loss for the Organization by failing to discharge an obligation. The Organization's credit risk is mainly related to accounts receivable and grants receivable.

For grants receivable, the organisation assesses, on a continuous basis, amounts receivable on the basis of amounts it is virtually certain to receive based on their estimated realizable value.

For the other receivables, the Organization determines, on a continuing basis, the probable losses and sets up a provision for losses based on the estimated realizable value.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in interest rates. The Organization is exposed to interest rate risk on its fixed-interest rate financial instruments. Fixed interest rate instruments subject the Organization to a fair value risk, since fair value fluctuates inversely to changes in market interest rates.

14. Comparative figures

Certain figures for 2015 have been reclassified to conform to the presentation adopted in 2016.

DISPENSAIRE DIÉTÉTIQUE DE MONTRÉAL/MONTREAL DIET DISPENSARY Additional Information Year ended March 31, 2016

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| | | 2016 | | 2015 |
|---|----|-----------|----|-----------|
| Schedule A - Contributions | | | | |
| Centre de santé et de services sociaux du Sud- | 4. | | 4. | |
| Ouest-Verdun | \$ | 370,910 | \$ | 367,165 |
| Centre de la santé et de services sociaux de la | | | | |
| Montagne | | 26,000 | | 28,000 |
| Ministère de l'Immigration, de la Diversité et de | | | | |
| l'Inclusion | | 5,000 | | - |
| Ministère de l'Emploi et de la Solidarité Sociale | | | | |
| - Wage subsidies | | | | 3,173 |
| Public Health Agency of Canada | | | | |
| - Canada Prenatal Nutrition Program (CPNP) | | 275,395 | | 275,395 |
| - Fetal Alcohol Spectrum Disorder (FASD) | | 57,300 | | - |
| Canada Summer Jobs | | 2,972 | | 2,913 |
| Ville de Montréal | | | | |
| - Fonds québécois d'initiatives sociales dans le | | | | |
| cadre des alliances pour la solidarité | | 25,000 | | 25,000 |
| Peter McGill Community Council (Avenir d'enfants) | | 12,708 | | 4,201 |
| La Société de gestion du fonds pour le | | | | |
| développement des jeunes enfants (Avenir d'enfants) | | 7,500 | | 14,985 |
| Centraide | | 281,795 | | 401,795 |
| Credits related to dietary intakes purchases - OLO | | | | |
| Foundation | | 94,221 | | 79,834 |
| J.W. McConnell Family Foundation | | 12,050 | | 38,950 |
| Mc Gill University | | • | | • |
| - Master's project | | 18,216 | | - |
| | \$ | 1,189,067 | \$ | 1,241,411 |